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## **Liontrust expands Distribution team**

- **Liontrust enhances UK Distribution team through two hires**
- **Recruitment to broaden and deepen Liontrust's client base and relationships**
- **Sales team to increase level of client service for each distribution channel**

Liontrust, the specialist fund management group, is enhancing its sales team to broaden further its distribution across the wholesale and retail markets in the UK. The recruitment of two regional salesmen is part of the next stage of Liontrust's growth strategy after the Company's assets under management (AuM) reached £9.1 billion on 3 April 2017 and Liontrust recorded the 10<sup>th</sup> largest total net sales of all asset managers in the first quarter of 2017 according to the Pridham Report.

Andrew Taylor is joining Liontrust from Neptune Investment Management to cover sales for the North of England and Scotland and Mark Wright is moving from Jupiter Asset Management to cover the Midlands. Both will both report to Ian Chimes, who is Head of Global Distribution.

Following the addition of Andrew and Mark in the next few months, Liontrust will have an 18-strong sales team in the UK and Europe, covering the institutional, single strategy and multi-asset distribution markets. Liontrust distributes its Irish range of funds in continental Europe through its Luxembourg-based sales team.

Ian Chimes said: "We have high quality fund management and distribution teams at Liontrust. This is clearly shown by the brand profile of Liontrust and the fact we have funds on such a large number of discretionary and advisory buy lists.

"I am really pleased we have been able to recruit people of the calibre of Andrew and Mark to add to the strong sales team we already have. They will enable us to expand still further our distribution reach and levels of client service in the North of England, Scotland and the Midlands.

"I have worked with both Andrew and Mark before so I know how good their investment knowledge and relationships are and they will fit in really well with the rest of the sales team. At Liontrust, they will have a strong range of funds and portfolios and seven impressive fund management teams to talk to their clients about."

-Ends-

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[About Liontrust](#)



Liontrust Asset Management, which was launched in 1995, is a specialist fund management group with shares quoted on the London Stock Exchange.

Liontrust manages £9.1 billion (as at close of 3 April 2017) and was named by the London Stock Exchange Group as one of the 1,000 companies to inspire Britain in 2015 and 2016. These are the “UK’s most exciting and dynamic small and medium-sized businesses”.

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