



2 December 2019

### **Liontrust expands distribution in Iberia**

Liontrust has recruited Gonzalo Thomé to enhance the company's distribution in Spain, Portugal and Andorra.

Gonzalo joins Liontrust in response to growing demand for our Dublin UCITs range from Iberia and to provide greater local support to fund buyers. The range includes equity, fixed income and sustainable funds.

Prior to joining Liontrust on 2 December, Gonzalo was deputy sales director and senior fund analyst at Banco Inversis in Madrid. Before that he was a fund of funds manager at Banco Sabadell.

James Beddall, Head of International Sales, said: "Gonzalo is a key addition to our distribution team.

"As a former analyst and fund of funds manager, Gonzalo has extensive experience and knowledge of investment funds. He also has great understanding of the role and responsibilities of fund buyers and has strong relationships in Spain.

"He enhances our distribution across Europe as we now have a six-strong sales team with a presence in most of the major markets."

Gonzalo added: "I have joined Liontrust because of the investment capability at the company and the robust and rigorous processes of the nine fund management teams.

"There is great potential to increase distribution in Iberia with the well regarded Global Fixed Income (GFI) team, growing demand for sustainable investment and the diverse range of equity funds.

"The GFI team, for example, provides flexibility for investors at a time of increased volatility through their GF Strategic Bond, GF High Yield and GF Absolute Return Bond funds.

"I look forward to introducing Liontrust's teams to the wholesale market across Iberia."

-Ends-

**Lora Coventry, PR Manager**  
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[About Liontrust](#)



*Liontrust Asset Management, which was launched in 1995, is a specialist fund management group with shares quoted on the London Stock Exchange. As at 1 November 2019 Liontrust managed £17.4 billion.*