LIONTRUST ASSET MANAGEMENT PLC HALF YEARLY REPORT FOR THE SIX MONTHS ENDED 30 SEPTEMBER 2015

Liontrust Asset Management Plc ("Liontrust", the "Company", or the "Group"), the independent fund management group, today announces its Half Yearly Report for the six months ended 30 September 2015.

Results:

- Revenues up 18% compared to the same period last year
- Adjusted profit before tax of £5.9 million (2014: £5.1 million), an increase of 16%
- Adjusted diluted EPS of 10.4p per share (2014: 9.4 pence per share), an increase of 11%
- Profit before tax of £4.2 million (2014: £3.2 million)

Dividend:

• Interim dividend of 3.0 pence per share payable on 17 December 2015, the shares going exdividend on 19 November 2015 (2014: 2.0 pence per share), an increase of 50%

Assets under management:

- On 30 September 2015, assets under management were £4.4 billion (2014: £3.8 billion)
- Close of business on 6 November 2015, assets under management were £4.6 billion

Net flows:

Net inflows for the six months to 30 September 2015 of £110 million (2014: £284 million)

Commenting on the results, John Ions, Chief Executive, said:

"Liontrust has continued to advance in the first six months of the financial year, which is reflected in our net inflows of £110 million and our financial results. Our AuM, revenues and profit before tax are all significantly higher than they were in the first half of the last financial year and we will be paying an interim dividend of 3.0 pence per share, which is 50% higher than we paid this time last year.

"At the heart of our ongoing success is the strength of our fund management teams. Today marks the 10th anniversary of the Liontrust Special Situations Fund, which encapsulates the power of top quality active fund management, robust investment processes and a long-term approach to investing. From launch on 10 November 2005 to 31 October 2015, the Fund returned 227.4% against 85.5% by the average fund in the IA UK All Companies sector and 81.3% by the FTSE All-Share Index (Source: Financial Express, total return, bid-to-bid retail class).

"We have broadened our fund management offering and we now have seven excellent teams. This is reflected in the growth of our alternative investments capability, with these funds being central to the expansion of our distribution in Continental Europe.

"We continue to enhance our distribution capability, in both the UK and internationally, and this is key to the future growth of the business. The investment in CRM and digital marketing enables us to reach a larger number of intermediaries with more targeted, consistent and structured communications. The effectiveness of our marketing and brand is shown by the consistently high recognition and awareness figures we gain for our advertising among intermediaries.

"The fund management industry is benefiting from the ever increasing need for people to save for their own retirement and then having the freedom to choose what to do with their pension pot when they have retired. Given the fund management expertise and strength of distribution we have, I am confident we will be entrusted with greater levels of people's savings in the future."

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Chairman's Statement

Introduction

I am delighted to announce very good results for the first six months of our financial year. Our revenues have increased by 18% compared to the first half of the last financial year and our adjusted profit before tax has grown by 16% to £5.9 million. Our earnings and profits have been driven by the continued growth in our AuM, which reached £4.4 billion at the end of September and more than £4.6 billion on 6 November.

It is particularly pleasing that we have been able to report these figures for a period in which there was mounting uncertainty among investors about the future direction of markets. We attribute the relative robustness of our AuM during such volatile market environments to our distinct investment processes, the experience and longevity of our fund managers and our regular and clear communications.

No one knows when interest rates will start to rise in the US and UK but there has been no shortage of comment in the media on what the impact may be on markets. We have increased our range of alternative investments, now offering three strong performing long/short funds for those investors who want to hedge their equity or credit exposure as a result of the uncertainty.

The continued expansion of Liontrust is illustrated by the fact we now have seven fund management teams, including a very wide range of Multi-Asset portfolios, broader reach across the institutional, wealth management and advisory markets in the UK, enhanced distribution in continental Europe and a growing profile among consumers.

We will be enhancing our fund offering further through new launches where we have the expertise or hires and acquisitions where we do not. For example, we will launch the GF Water and Agriculture and the UK Micro Cap funds over the next few months.

This all means we are very well positioned to take advantage of the well known long-term opportunities for fund management companies and to succeed in continuing to grow the company.

Results

Adjusted profit before tax was £5.907 million (2014: £5.095 million) an increase of 16% compared to last year, see note 5 below for a reconciliation of adjusted profit before tax.

Adjusted basic earnings per share of 10.82 pence (2014: 9.73 pence per share) an increase of 11% and Adjusted diluted earnings per share of 10.35 pence per share (2014: 9.35 pence per share) an increase of 11%.

Profit before tax of £4.235 million (2014: £3.236 million) includes a loss of £1.672 million (2014: £1.859 million) of Adjustments.

Dividend

In accordance with the Company's dividend policy, the Board is declaring an interim dividend of 3.0 pence per share (2014: 2.0 pence per share), which will be payable on 17 December 2015 to shareholders who are on the register as at 20 November 2015, the shares going ex-dividend on 19 November 2015.

Assets under management

On 30 September 2015, our assets under management ("AuM") stood at £4,421 million and were broken down by type and process as follows:-

<u>Process</u>	<u>Total</u>	<u>Institutional</u>	<u>UK Retail</u>	MPS*	Offshore Funds
	<u>(£m)</u>	<u>(£m)</u>	<u>(£m)</u>	<u>(£m)</u>	<u>(£m)</u>
Cashflow Solution	774	529	227	-	18
Economic Advantage	2,272	89	2,145	-	38
Macro-Thematic	974	360	601	-	13
Global Credit	34	-	-	-	34
Asia	43	-	43	-	-
Structural Opportunities	16	-	-	-	16
Multi-Asset	261	97	-	164	-
Indexed	47	-	47	-	-
Total	4,421	1,075	3,063	164	119

^{*} Managed Portfolio Services are where we act as discretionary fund manager to a range of model portfolios which are marketed to advisory intermediates in the UK.

AuM as at close of business on 6 November 2015 were £4,618 million.

Fund Flows

Liontrust has recorded net inflows of £110 million over the six months to 30 September 2015 (2014: £284 million).

A reconciliation of fund flows and AuM over the half year is as follows:-

	Total £m	Institutional £m	<u>UK Retail</u> <u>£m</u>	MPS* £m	Offshore Funds £m
Opening AuM - 1 April 2015	4,494	1,161	3,092	156	85
Net flows	110	(48)	104	17	37
Market and Investment performance	(183)	(38)	(133)	(9)	(3)
Closing AuM - 30 September 2015	4,421	1,075	3,063	164	119

^{*} Managed Portfolio Services are where we act as discretionary fund manager to a range of model portfolios which are marketed to advisory intermediates in the UK.

Fund Performance (Quartile ranking) and Awards

The strength of Liontrust's fund management capability is shown by the fact that all bar one of its actively managed unit trust funds have outperformed the average fund in their respective Investment Association sectors since launch or since the fund managers were appointed to 30 September 2015.

	Quartile ranking - 1 year	Quartile ranking - 3 year	Quartile ranking - 5 year	Quartile ranking – Since Manager tenure	Launch / Manager appointed
Liontrust UK Growth Fund	2	3	2	2	25/03/2009
Liontrust Special Situations Fund	2	3	1	1	10/11/2005
Liontrust UK Smaller Companies Fund	1	2	1	1	08/01/1998
Liontrust European Growth Fund	2	4	3	1	15/11/2006
Liontrust Global Income Fund	4	-	-	4	03/07/2013
Liontrust Asia Income Fund	2	2	-	2	05/03/2012
Liontrust Macro Equity Income Fund	3	2	3	1	31/10/2003
Liontrust Macro UK Growth Fund	2	2	2	1	01/08/2002

Source: Financial Express, total return, bid to bid, to 30 September 2015 unless otherwise stated. The above funds are all UK authorised unit trusts (retail share class). Liontrust FTSE 100 Tracker Fund (index fund) not included. Past performance is not a guide to the future; the value of investments and the income from them can fall as well as rise. Investors may not get back the amount originally subscribed.

Outlook

This time last year, I wrote about the uncertainty facing UK investors from the upcoming General Election in May 2015. A year on and investors face great uncertainty as governments and central banks continue to grapple with the challenge of how to generate sustainable economic growth and will they or won't they raise interest rates.

As I have written before, we focus on managing money according to our robust and distinct investment processes so it gives our clients certainty over how we will invest their savings even if everything else is unclear. This will continue to stand us in good stead over the coming months and years.

Adrian Collins, Chairman

Consolidated Statement of Comprehensive Income Six months ended 30 September 2015

		Six	Six	Year
		months to	months to	ended
		30-Sep-15	30-Sep-14	31-Mar-15
		(unaudited)	(unaudited)	(audited)
	Notes	£'000	£'000	£'000
Continuing operations				
Revenue	3	18,708	15,846	36,821
Cost of sales		(26)	(31)	(57)
Gross profit		18,682	15,815	36,764
Realised profit on sale of financial assets		_	_	2
Administration expenses	4	(14,455)	(12,593)	(29,522)
Operating profit from Continuing Operations		4,227	3,222	7,244
Interest receivable		8	14	21
Profit before tax from Continuing Operations		4,235	3,236	7,265
Taxation	6	(916)	(48)	(1,058)
Profit for the period		3,319	3,188	6,207
Total comprehensive income		3,319	3,188	6,207
		Pence	Pence	Pence
Basic earnings per share	7	7.60	7.71	14.61
Diluted earnings per share	7	7.27	7.41	13.58

Consolidated Balance Sheet As at 30 September 2015

		30-Sep-15	30-Sep-14	31-Mar-15
		(unaudited)	(unaudited)	(audited)
	Notes	£'000	£'000	£'000
Assets				
Non current assets				
Intangible assets	8	3,774	6,222	4,998
Property, plant and equipment		278	236	277
Deferred tax assets		1,076	1,180	1,088
		5,128	7,638	6,363
Current assets				_
Trade and other receivables		18,951	24,972	32,405
Financial assets	9	668	732	242
Cash and cash equivalents		16,176	12,903	16,393
Total current assets		35,795	38,607	49,040

Liabilities
Current liabilities
Trade and other pa
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Trade and other payables	(16,587)	(24,570)	(30,969)
Corporation tax payable	(1,007)	-	(686)
Total current liabilities	(17,594)	(24,570)	(31,655)
Net current assets	18,201	14,037	17,385
Net assets	23,329	21,675	23,748
Shareholders' equity			
Ordinary shares	454	454	454
Share premium	17,692	17,692	17,692
Capital redemption reserve	19	19	19
Retained earnings	7,309	13,285	11,395
Own shares held	(2,145)	(9,775)	(5,812)
Total equity	23,329	21,675	23,748

Consolidated Cash Flow Statement Six months ended 30 September 2015

	Six months to 30-Sep-15 (unaudited) £'000	Six months to 30-Sep-14 (unaudited) £'000	Year ended 31-Mar-15 (audited) £'000
Cash flows from operating activities			
Cash inflow from operations	20,570	20,634	41,411
Cash outflow from operations	(15,438)	(17,626)	(33,477)
Cash outflow from changes in unit trust receivables			
and payables	(677)	(2,728)	(2,964)
Net cash from operations	4,455	280	4,970
Interest received	8	16	21
Tax paid	(583)	(658)	(657)
Net cash from/(used in) operating activities	3,880	(362)	4,334
Cash flows from investing activities	()	(1.5)	()
Purchase of property and equipment	(57)	(12)	(103)
Purchase of ICI's	(207)	(461)	(694)
Purchase of seeding investments	(74)	(163)	(180)
Sale of seeding investments	- (2.2.2)	- (22.2)	4
Net cash used in investing activities	(338)	(636)	(973)
Cash flows from financing activities		20	20
Issue of new shares	- (4.450)	30	30
Purchase of own shares	(1,150)	(543)	(553)
Dividends paid	(2,609)	(859)	(1,718)
Net cash used in financing activities	(3,759)	(1,372)	(2,241)
	(2.4-)	(0.075)	4 4
Net (decrease)/increase in cash and cash equivalents	(217)	(2,370)	1,120
Opening cash and cash equivalents*	16,393	15,273	15,273

Closing cash and cash equivalents 16,176 12,903 16,393
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^{*} Cash and cash equivalents consists only of cash balances.

Consolidated Statement of Change in Equity Six months ended 30 September 2015

·	Share capital £'000	Share premium £ '000	Capital redemption £ '000	Retained earnings £ '000	Own shares held £ '000	Total Equity £ '000
Balance at 1 April 2015 brought forward	424	17,692	19	11,395	(5,812)	23,748
Profit for the period	-	-	-	3,319	-	3,319
Total comprehensive income for the period	-	-	-	3,319	-	3,319
Dividends paid	-	-	-	(2,609)	-	(2,609)
Shares issued	-	-	-	-	-	-
Purchase of own shares	-	-	-	-	(1,150)	(1,150)
Purchase of ICI's	-	-	-	(5,024)	4,817	(207)
Equity share options issued	-	-	-	228	-	228
Balance at 30 September 2015	454	17,692	19	7,309	(2,145)	23,329

Consolidated Statement of Change in Equity Six months ended 30 September 2014

	Share	Share	Capital	Retained	Own shares	Total
	capital	premium	redemption	earnings	held	Equity
	£ '000	£ '000	£ '000	£ '000	£ '000	£ '000
Balance at 1 April 2014 brought forward	424	17,692	19	14,263	(12,227)	20,171
Profit for the period	-	-	-	3,188	-	3,188
Total comprehensive income for the period	-	-	-	3,188	-	3,188
Dividends paid	-	-	-	(859)	-	(859)
Shares issued	30	-	-	-	-	30
Purchase of own shares	-	-	-	-	(543)	(543)
Purchase of ICI's	-	-	-	(3,456)	2,995	(461)
Equity share options issued	-	-	-	149	-	149

Palanca at 20 Santombar 2015	454	17,692	19	12 205	(O 77E)	21 675
Balance at 30 September 2015	454	17,092	19	13,285	(9,775)	21,675
Consolidated Statement of Chang Year ended 31 March 2015	e in Equi	ty				
	Share	Share	Capital	Retained	Own shares	Total
	capital	premium	redemption	earnings	held	Equity
	£ '000	£ '000	£ '000	£ '000	£ '000	£ '000
Balance at 1 April 2014 brought						
forward	424	17,692	19	14,263	(12,227)	20,171
Profit for the period	-	-	-	6,207	-	6,207
Total comprehensive income for the period	-	-	-	6,207	-	6,207
Dividends paid	-	-	-	(1,718)	-	(1,718)
Shares issued	30	-	-	-	-	30
Purchase of own shares	-	-	-	-	(553)	(553)
Purchase of ICI's	-	-	-	(7,662)	6,968	(694)
Equity share options issued	-	-	-	305	-	305
Balance at 31 March 2015	454	17,692	19	11,395	(5,812)	23,748

Notes to the Financial Statements

1. Principal accounting policies

This Half Yearly Report is unaudited and does not constitute statutory accounts within the meaning of s434 of the Companies Act 2006. The financial information for the half years ended 30 September 2015 and 2014 has not been audited or reviewed by the auditors pursuant to the Auditing Practices Board guidance on Review of Interim Financial Information. The statutory accounts for the year ended 31 March 2015, which were prepared in accordance with International Financial Reporting Standards ("IFRS"), comprising standards and interpretations approved by either the International Accounting Standards Board or the International Financial Reporting Interpretations Committee or their predecessors, as adopted by the European Union, and with those parts of the Companies Act 2006 applicable to companies reporting under IFRS, have been delivered to the Registrar of Companies. The auditors' opinion on these accounts was unqualified and did not contain a statement made under s498 of the Companies Act 2006.

The financial statements have been prepared in accordance with the Disclosure and Transparency Rules of the Financial Conduct Authority ("DTR") and with IAS 34 'Interim Financial Reporting'.

The accounting policies applied in this Half Yearly Report are consistent with those applied in the Group's most recent annual accounts.

2. Segmental reporting

The Group's operates only in one business segment - Investment management.

The Group offers different fund products through different distribution channels. All financial, business and strategic decisions are made centrally by the Board, which determines the key performance indicators of the Group. The Group reviews financial information presented at a Group level. The Board, is therefore, the chief operating decision-maker for the Group. The information used to allocate resources and assess performance is reviewed for the Group as a whole. On this basis, the Group considers itself to be a single-segment investment management business.

3. Revenue from Continuing Operations

Total Revenue	18,708	15,846	36,821
- Performance fee revenue	42	-	3,190
- Revenue	18,666	15,846	33,631
Revenue			
	£'000	£'000	£'000
	(unaudited)	(unaudited)	(audited)
	30-Sep-15	30-Sep-14	31-Mar-15
	months to	months to	ended
	Six	Six	Year

4. Administration expenses from Continuing Operations

	Six	Six	Year
	months to	months to	ended
	30-Sep-15	30-Sep-14	31-Mar-15
	(unaudited)	(unaudited)	(audited)
	£'000	£'000	£'000
Employee related expenses			
Director and employee costs	1,886	1,339	3,145
Pension costs	101	65	141
Share incentivisation expense	240	206	285
Severance compensation	6	16	31
	2,233	1,626	3,602
Non employee related expenses			
Members' drawings charged as an expense	6,429	5,967	14,502
Restructuring (acquisition related and other)	22	223	1,840
Members' share incentivisation expense	123	149	277
Depreciation, Intangible asset amortisation and impairment	1,281	1,265	2,539
Financial services Compensation Scheme Levy	-	-	(135)
Other administration expenses	4,367	3,363	6,897
Total administration expenses	14,455	12,593	29,522

5. Adjusted profit before tax

Adjusted profit before tax is disclosed in order to give shareholders a clearer indication of the profitability of the Group. The adjusted profit or loss is the total of Group profit or loss excluding the following items:

Non-cash items which include depreciation, intangible asset amortisation and IFRS2 related expenses; and

non-recurring items which include cost reduction expenses, restructuring costs, acquisition related costs, integration costs, share incentivisation expenses, severance compensation and Financial Services Compensation Scheme Interim Levy.

Adjusted profit before tax is reconciled in the table below:

	Six	Six	Year
	months to	months to	ended
	30-Sep-15	30-Sep-14	31-Mar-15
	(unaudited)	(unaudited)	(audited)
	£'000	£'000	£'000
Profit for the period	3,319	3,188	6,207
Taxation on Continuing Operations	916	48	1,058
Profit before tax from Continuing Operations	4,235	3,236	7,265
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Employee related share incentivisation expense	240	206	285
Member related share incentivisation expense	123	149	277
Severance compensation	6	16	31
Professional services (restructuring, acquisition related and other)	22	223	1,840
Convertible Loan repurchase	_	-	(135)
Depreciation, Intangible asset amortisation and impairment	1,281	1,265	2,539
Adjustments	1,672	1,859	4,837
Adjusted profit before tax	5,907	5,095	12,102
riajastea prontiserore tax	3,307	3,033	
Interest receivable	(8)	(14)	(21)
interest receivable	(0)	(14)	(21)
Adjusted operating profit	5,899	5,081	12,081
rajusted operating profit	3,033	3,001	12,001
Adicated basis someines non shours*	10.03	0.73	22.54
Adjusted basic earnings per share*	10.82	9.73	22.51
Adjusted diluted earnings per share*	10.35	9.35	20.92

^{*} Assumes a tax rate of 20% (2014: 21%)

6. Taxation

The half yearly tax charge has been calculated at the estimated full year effective UK corporation tax rate of 20% (2014: 21%).

7. Earnings per share

The calculation of basic earnings per share is based on profit after taxation and the weighted average number of Ordinary Shares in issue for each period. The weighted average number of Ordinary Shares for the six months ended 30 September 2015 was 43,658,542 (30 September 2014: 41,373,566, 31 March 2015: 42,472,053). Shares held by the Liontrust Asset Management Employee Trust are not eligible for dividends and are treated as cancelled for the purposes of calculating earnings per share.

Diluted earnings per share is calculated on the same bases as set out above, after adjusting the weighted average number of Ordinary Shares for the effect of options to subscribe for new Ordinary Shares that were in existence during the six months ended 30 September 2015. The adjusted weighted average number of Ordinary Shares so calculated for the period was 45,656,303 (30 September 2014: 43,047,922, 31 March 2015: 45,700,575). This is reconciled to the actual weighted number of Ordinary Shares as follows:

	30-Sep-15	30-Sep-14	31-Mar-15
Weighted average number of Ordinary Shares	43,658,542	41,373,566	42,472,053
Weighted average number of dilutive Ordinary shares under			
option:			
- to Liontrust Senior Incentive Plan	-	1,485,715	745,012
- to Liontrust Incentive Plan	-	132,789	66,587
- to Liontrust Option Plan	44,126	38,129	39,358
- to the Liontrust Members Incentive Plan	1,550,765	-	2,346,713
- to the Deferred Bonus and Variable Allocation Plan	402,870	17,723	30,852
Adjusted weighted average number of Ordinary Shares	45,656,303	43,047,922	45,700,575

8. Intangible assets

Intangible assets represent investment management contracts that have been capitalised upon acquisition and are amortised on a straight-line basis over a period of 5 years. The intangible asset on the balance sheet represents investment management contracts as follows:

	30-Sep-15 £'000	30-Sep-14 £'000	31-Mar-15 <i>£'000</i>
Contracts acquired from Walker Crips Asset Managers Limited	3,774	6,222	4,998
	3,774	6,222	4,998

9. Financial Assets

Assets held at fair value through profit and loss:

The Group's assets held at fair value through profit and loss represent units in the UK Authorised unit trusts held in the manager's box and are valued at bid price.

Assets held as available-for-sale

The Group's assets held as available-for-sale represent shares in the Liontrust GF Global Strategic Bond Fund, the Liontrust GF Special Situations Fund, the GF Macro Equity Income Fund, the GF European Strategic Equity Fund, the GF UK Growth Fund and the GF Global Income Fund (all subfunds of Liontrust Global Funds PLC) and are valued at bid price).

10. Related party transactions

During the six months to 30 September 2015 the Group received fees from unit trusts under management of £16,291,000 (2014: £16,547,000). Transactions with these unit trusts comprised creations of £215,667,000 (2014: £342,262,000) and liquidations of £115,711,000 (2014: £159,584,000). Directors can invest in unit trusts managed by the Group on commercial terms that are no more favourable than those available to staff in general. As at 30 September 2015 the Group owed the unit trusts £12,764,000 (2014: £12,017,000) in respect of unit trust creations and was owed £13,391,000 (2014: £5,194,000) in respect of unit trust cancellations and fees.

As at 30 September 2015 members owed Liontrust Fund Partners LLP and Liontrust Investment Partners LLP (the 'LLPs') £706,000 (2014: £216,000). These loans were provided in connection with the relevant members' duties as a member of the relevant LLP.

During the six months to 30 September 2015 remuneration paid to key decision makers (the Executive Directors) was £449,000 (2014: £478,000).

11. Key risks

The Directors have identified the risks and uncertainties that affect the Group's business and believe that they will be substantially the same for the second half of the year as the current risks as identified in the 2015 Annual Report. These can be broken down into risks that are within the management's influence and risks that are outside it.

Risks that are within management's influence include areas such as the expansion of the business, prolonged periods of under-performance, loss of key personnel, human error, poor communication and service leading to reputational damage and fraud.

Risks outside the management's influence include falling markets, terrorism, a deteriorating UK economy, investment industry price competition and hostile takeovers.

Management monitor all risks to the business, they record how each risk is mitigated and have warning flags to identify increased risk levels. Management recognise the importance of risk management and view it as an integral part of the management process which is tied into the business model and is described further in the Risk management and internal control section on page 26 of the 2015 Annual Report and Note 2 ""Financial risk management"" on page 58 of the 2015 Annual Report.

12. Directors' responsibilities

The Directors confirm that this condensed set of financial statements has been prepared in accordance with IAS 34 as adopted by the European Union, and that the Half Yearly Report herein includes a fair review of the information required by DTR 4.2.7 and DTR 4.2.8.

By Order of the Board

John Ions Vinay Abrol

Chief Executive Chief Operating Officer and Chief Financial Officer

9 November 2015

Forward Looking Statements

This report contains certain forward-looking statements with respect to the financial condition, results of operations and businesses and plans of the Group. These statements and forecasts involve risk and uncertainty because they relate to events and depend upon circumstances that have not yet occurred. There are a number of factors that could cause actual results or developments to differ materially from those expressed or implied by these forward-looking statements and forecasts. Nothing in this announcement should be construed as a profit forecast.

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